Hospital Profile: CAPE COD HOSPITAL

Cape Cod Hospital is a non-profit, acute care community hospital. It is among the larger hospitals in Massachusetts, with 269 staffed beds. Cape Cod Hospital is located in the Cape and Islands region and represents 65% of all acute hospital staffed beds in the region. It was designated as a Sole Community Hospital (SCH) in 2012. It is a member of the Cape Cod Healthcare system. Cape Cod Hospital qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

PATIENTS Forty-one percent of all inpatient cases treated at Cape Cod Hospital are from Hyannis, South Yarmouth, Centerville, West Yarmouth, Harwich, and Brewster.

INPATIENT SERVICES Compared with the other community-DSH hospitals, Cape Cod Hospital treats a greater proportion of higher-severity cases. In FY12, it accounted for 67% of all inpatient discharges from acute hospitals within the Cape and Islands region. Of note, based on its most common FY12 inpatient cases (DRGs), Cape Cod Hospital treated 100% of all Bipolar Disorders cases and 73% of all Cardiac Arrhythmia & Conduction Disorder cases in the Cape and Islands region.

FINANCIAL PERFORMANCE Cape Cod Hospital's total revenue in FY12 was \$447 million. Its FY12 public payer mix was 69%, slightly higher than the average community-DSH hospital. Cape Cod Hospital's FY12 inpatient cost‡ per case mix adjusted discharge was \$10,392, approximately 10% higher than the average community-DSH hospital. Cape Cod Hospital's CY12 average commercial payer price level was at the 82nd percentile, the highest among all community-DSH hospitals. It earned a surplus of \$39.5 million (8.8% total margin) in FY12. Although it experienced a loss in FY08, it earned an increasing surplus from FY09 to FY12.

AT A GLANCE

TOTAL STAFFED BEDS: 269, among the larger acute hospitals

% OCCUPANCY: 68%, > cohort avg. (61%)
TOTAL REVENUE in FY12: \$447 million
PUBLIC PAYER MIX: 69% (DSH* Hospital)

SPECIAL PUBLIC FUNDING: Not Applicable

- - Hospital (16,209) = 67% of total regional discharges

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERICIAL PAYER PRICE LEVEL: 82nd Percentile

CASE MIX INDEX in FY12: 1.06, highest in cohort (avg. 0.89); = statewide (1.06)

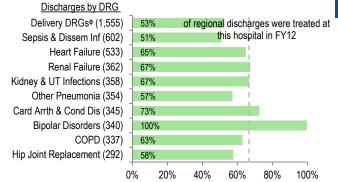
INPATIENT: OUTPATIENT REVENUE in FY12: 34%:66%

TOTAL MARGIN in FY12: 8.8% (\$39.5 million)

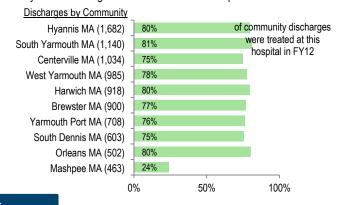
CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?

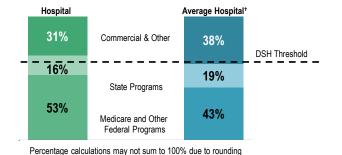


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

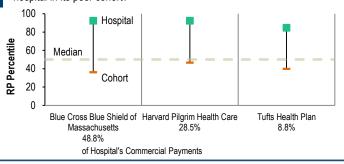


PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



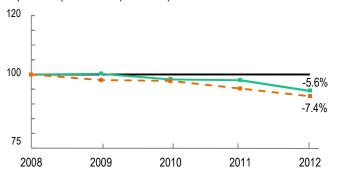
For descriptions of the metrics, please see Technical Appendix.

Cohort: Community, Disproportionate Share

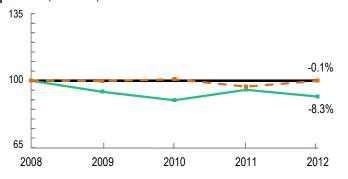
UTILIZATION TRENDS

■ Hospital
■ Peer Cohort

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

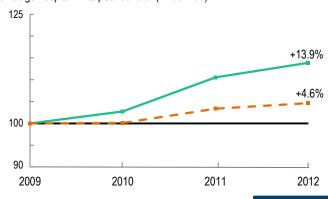


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

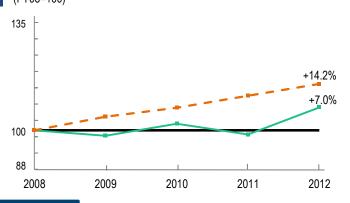


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

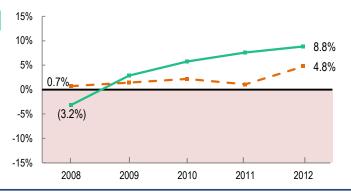


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$358		\$369		(\$11.4)
2009	\$374	4.6%	\$364	(1.5%)	\$10.7
2010	\$399	6.5%	\$376	3.3%	\$22.9
2011	\$414	3.9%	\$383	1.9%	\$31.5
2012	\$447	7.9%	\$408	6.4%	\$39.5

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

- [‡] Costs were adjusted to exclude direct medical education costs and physician compensation.
- * Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.
- * Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

For more information, please contact:

CENTER FOR HEALTH INFORMATION AND ANALYSIS

Two Boylston Street, 5th Floor

Boston, MA 02116

617.988.3100



www.mass.gov/chia/hospitals

[†] Average Hospital does not include Specialty hospitals.